

As hospitals struggle to retain surgical cases amidst rising costs and increased payer pushback, smart surgeons are partnering with ambulatory surgery centers (ASCs). With hyper-focused specialties and reduced patient risk, ASCs are the key to meeting the growing consumer and payer demand for non-hospital-based surgical care. An ASC strategy positions surgeons to protect – and grow – their market share.

Since 1997, Constitution Surgery Alliance (CSA) has successfully partnered with over 500 surgeons and physicians to develop and grow ASCs throughout the United States. Our partners receive access to turn key development and management services, a team of ASC industry experts, and a proprietary business intelligence system that provides actionable clinical, strategic, and financial insights.

FOCUSING ON QUALITY AND SAFETY

CSA prioritizes quality and safety in every aspect of its facility development and management:

- 97% “Top-Box” patient experience rating
- Comprehensive TJA quality program
- BCBS Center of Distinction® for TJA
- Aetna IOQ designation for superior clinical outcomes
- All ASCs are AAAHC or Joint Commission accredited
- Five ASCs have earned The Leapfrog Group’s “Best Ambulatory Surgery Center” designation



One Practice = Three Surgery Centers, a Bone & Joint Institute, and Inpatient Co-Management

Orthopedic Associates of Hartford (OAH) was founded in 1970 with a simple goal: provide the highest quality orthopedic care in the most efficient, cost-effective manner, while maintaining a work environment of care, congeniality, and teamwork. Developing an ASC exclusively focused on orthopedics fit perfectly with this goal. However, after years of exploring the concept independently and with a local hospital, the ASC was no closer to reality.

In 2003, OAH partnered with CSA to develop the region's first physician-owned orthopedic surgery center. This ASC was just the beginning of what has evolved into a long-term strategic partnership built on expertise, trust and a commitment to improve and grow.

TIMELINE OF GROWTH

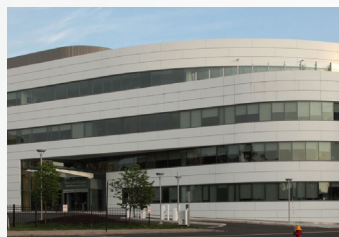
- 2004 – Two-OR ASC opens with a group of 16 MDs
- 2006 – Two ORs are added for a total of four, expanding the OR capacity by 100%
- 2009 – A holding company is formed to purchase a three-OR ASC in a joint venture
- 2014 – A second three-OR ASC opens in a joint venture with 16 outside MDs and two hospitals
- 2016 – The group collaborates on a \$150 million Bone and Joint Institute
- 2017 – A third five-OR ASC opens in a joint venture. The ASC is attached to the new Bone and Joint Institute.
- 2019 – A new seven-OR ASC opens, replacing the original 2004 ASC

ASC ownership has driven growth and orthopedic market share dominance, giving OAH clinical control over 26 out-patient and in-patient ORs. The physician group has increased from 16 to 34 doctors, with real estate ownership in three separate ASCs.

OAH ASC FACILITIES



Glastonbury Surgery Center
Year opened: 2010
Focus: Orthopedics, Total Joints, Pain Management
Operating rooms: 3
Surgeons: 32



Hartford Surgery Center
Year opened: 2017
Focus: Orthopedics, Total Joint Replacements, Spine, Pain Management
Operating rooms: 5
Surgeons: 50



Orthopaedic Associates Surgery Center
Year opened: 2019
Focus: Orthopedics, Total Joint Replacements, Pain Management
Operating rooms: 7